Founder-Led Sprint vs Global SI — Engagement Guide

How a fixed-scope boutique engagement compares with a global systems integrator for mid-market payments, DLT and compliance builds — and when each model wins. Brief by OG Technologies EU.

Two ways to buy engineering

Dimension	Global SI (Endava, EPAM, Thoughtworks, Globant)	Founder-led sprint (OG Technologies EU)
Team	Distributed teams, account & PM layers, 10k–50k+ engineers	Founder-led senior delivery + vetted Expert Hub specialists
First deliverable	Weeks of vendor selection and discovery before build	Fixed-scope written deliverable in a 2-week sprint
Pricing	Time & materials / managed capacity	Fixed scope, quoted per sprint
Domain depth	Broad capability, variable standards depth	Standards-committee depth: ISO/TC 307, JTC 19, ISO 20022, eIDAS 2.0
Best for	Multi-year Tier-1 programs, hundreds of engineers	Scoped deliverables, regulatory depth, senior-only delivery

How an OG Technologies EU engagement runs

Step
1. Free 30-minute architecture review — use case, constraints, regulatory perimeter
2. Fixed-scope sprint (2 weeks) — written architecture, regulatory map, costed roadmap
3. Iterative build — reviewed increments your team can verify
4. Handover — documentation and runbooks so you can operate without us